FELRA and UFCW Pension Fund

SEPTEMBER 27, 2023

Presented By

Pramila Agrawal, PhD, CFA
Portfolio Manager, Director of Custom Income Strategies

Justin Teman, CFA, ASA
Head of Institutional Advisory

Jonathan Siegel
Head of Taft-Hartley

We have produced this analysis per your request using a cash flow sufficiency algorithm. This material is for informational purposes only and it should not be construed as investment advice. Investment decisions should consider the individual circumstances of the particular investor. The ability of an actual portfolio to deliver the required cash flows is not guaranteed and is subject to a variety of factors including, but not limited to, the availability of bonds, transaction costs, default risk, rebalancing risk, liquidity risk and management risk.
The use of hypothetical portfolios has inherent limitations. They are heavily dependent on the assumptions used in construction and do not reflect actual portfolios that could have been implemented during the time periods shown.

why loomis sayles?

TEAM DEDICATED TO MANAGING SFA CUSTOMIZED FIXED INCOME MANDATES

PRAMILA AGRAWAL, PhD, CFA
Director, Custom Income Strategies

JUSTIN TEMAN, CFA, ASA
Director, Pension Solutions

JONATHAN SIEGEL
Head of Taft-Hartley Team

SPECIALIZED MANDATES

Seek to offer a differentiated solution that incorporates each plan's objective to meet their future cash flows. The team brings three distinct viewpoints to cash flow matching solutions in an effort to best serve SFA recipient defined benefit pension plans.

CUSTOM INCOME STRATEGIES

Dedicated investment implementation and oversight focused on innovative solutions for clients. Works with Loomis Sayles fixed income clients who require a customized solution.

PENSION SOLUTIONS

Actuarial expertise with a focus on plan specific cash flows, asset-liability modeling and portfolio optimization.

TAFT-HARTLEY TEAM

Deeply experienced relationship management team focused solely on the specific needs of the channel. Experience implementing SFA solutions.

The ability of an actual portfolio to deliver the required cash flows is not guaranteed and is subject to a variety of factors including, but not limited to, the availability of bonds, active management, and trading, transaction costs, default risk, reinvestment risk, rebalancing risk and liquidity risk.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.

loomis sayles **at a glance**

ASSETS UNDER MANAGEMENT
BY CLIENT BASE

- US institutional
- Non-US institutional
- US retail
- Non-US retail

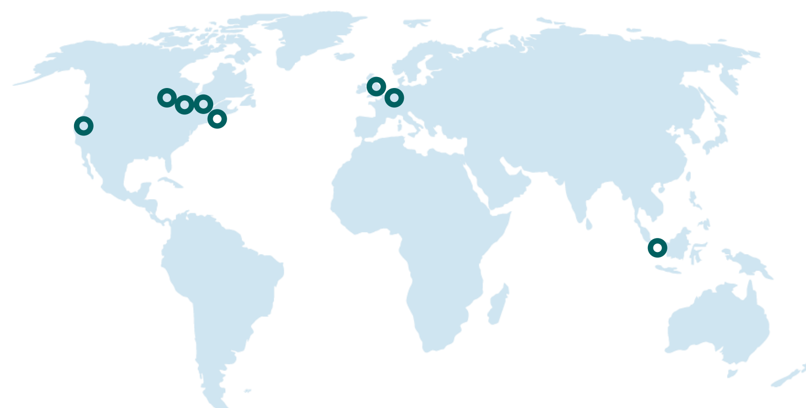
INVESTMENT EXPERTISE
ACROSS ASSET CLASSES

Fixed income: **$227.9 B** Equity: **$82.4 B**

- Investment Grade Corporates
- Mortgage & Structured Finance
- Equities
- Developed Country Treasurys
- Emerging Market Debt
- High Yield Corporates
- Municipals
- Other
- Government Related
- Bank Loans
- Convertible Bonds

SERVING CLIENTS **WITH INTEGRITY** & A **GLOBAL PERSPECTIVE** SINCE

1926



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DETROIT • MINNEAPOLIS • SAN FRANCISCO

LONDON • SINGAPORE • UTRECHT

As of 6/30/2023. The Utrecht office opened on November 1, 2020.
Due to rounding, pie chart total may not equal 100%. Other includes cash & equivalents and derivatives.
Total AUM includes the assets of both Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. ($37.0 billion for the Loomis Sayles Trust Company).
Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, L.P.

product overview

HIGHLY EXPERIENCED TEAM SUPPORTED BY DEEP FIRM RESOURCES

PRODUCT TEAM (Years of Industry Experience/Years with the firm)

Pramila Agrawal, PhD, CFA	Portfolio Manager	17 / 16
Rick Raczkowski	Portfolio Manager	34 / 22
Carol Embree, CFA*	Portfolio Manager	38 / 38
Devon McKenna, CFA	Associate Portfolio Manager	17 / 16

Product Management	Analysts	Investment Strategist	Credit Strategists	Portfolio Specialists	Quantitative Risk
Elise Carner, CFA Sean Saia, CFA Kristy Keenan	Michael Frederikse Zhen Ming Colin Prior, CFA Ruoyu Wang, PhD, CFA**	Devon McKenna, CFA	Jeff Bieniek, CFA Matt Kelly, CFA	Peter Obermann Dan Plofsky, CFA Francisco Tolentino	Luis Cajamarca, PhD

INVESTMENT GRADE SECTOR TEAM

- P. Agrawal
- N. Burke
- D. Conklin
- C. Embree
- B. Hazelton
- B. Kennedy
- J. McIntosh
- R. Raczkowski
- L. Royer
- S. Service
- B. Stevens
- D. Simmons

FIRM RESOURCES

Macro Strategies
- 2 Directors
- Associate Director
- Chief US Economist
- 5 Senior Sovereign Analysts
- 4 Sovereign Analysts
- Senior Commodities Analyst
- Senior Reserach Analylst
- Research Analyst

Credit Research
- Director
- 1 Associate Director
- Head of Municipal Research
- Head of Convertibles Research
- 44 Senior Analysts
- 6 Analysts
- 9 Research Senior Associates
- 5 Research Associates

Mortgage & Structured Finance
- Head
- 4 Portfolio Managers
- 3 Strategists
- 3 Senior Analysts
- 1 Research Analyst
- 2 Senior Research Associates
- Director, MSF Trading
- 3 MSF Traders/Tas

Fixed Income Trading
- 27 Traders/TAs
- Director, Portfolio Implementation
- 18 Portfolio Specialists
- Director, Operational Trading Risk Mgt.
- Risk Analyst

ESG
- Head
- Associate Director
- Senior Climate Analyst
- Senior ESG Associate

Quant. Research & Risk Analysis
- Director
- 2 Associate Directors
- 10 Quantitative Analysts

Equity Research
- 13 Senior Analysts
- 6 Analysts
- 3 Research Associates

Investment Strategy and Risk Management
- Chief Inv. Risk Officer
- Risk Engineer
- Investment Risk Manager
- 3 Senior Inv. Risk Analysts
- 3 Inv. Risk Analysts
- Inv. Risk Associate

*As of 6/30/2023. **Senior Research Analyst*
**Carol Embree is retiring in March 2024, coming off of the portfolios as Portfolio Manager at the end of Calendar year 2023*

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relationship summary

- Initial Funding: $1.2 Billion on 09/23/2022
  - Initial Funding Yield Capture: 5.42%

- Additional Capital Addition: $126M on 01/12/2023
  - Additional Capital Additional Yield Capture: 4.64%

- Cash Flows to be Paid: 112 full months, through October 2033, and one partial month, November 2033

- Number of liability payments already paid: 11

portfolio summary

9/30/2022 TO 8/31/2023

PORTFOLIO SUMMARY

	Portfolio 9/30/2022	Portfolio 12/31/2022	Portfolio 8/31/2023
Yield to Worst (%)	5.61	5.42	5.62
Maturity (years)	4.73	4.62	4.71
Effective Duration (years)	4.06	3.99	4.03
Market Value ($000s)	1,179	1,165	1,225
Coupon (%)	2.74	2.80	3.04
Average Quality	BAA1	BAA1	BAA1
OAS (bps)	153	123	108

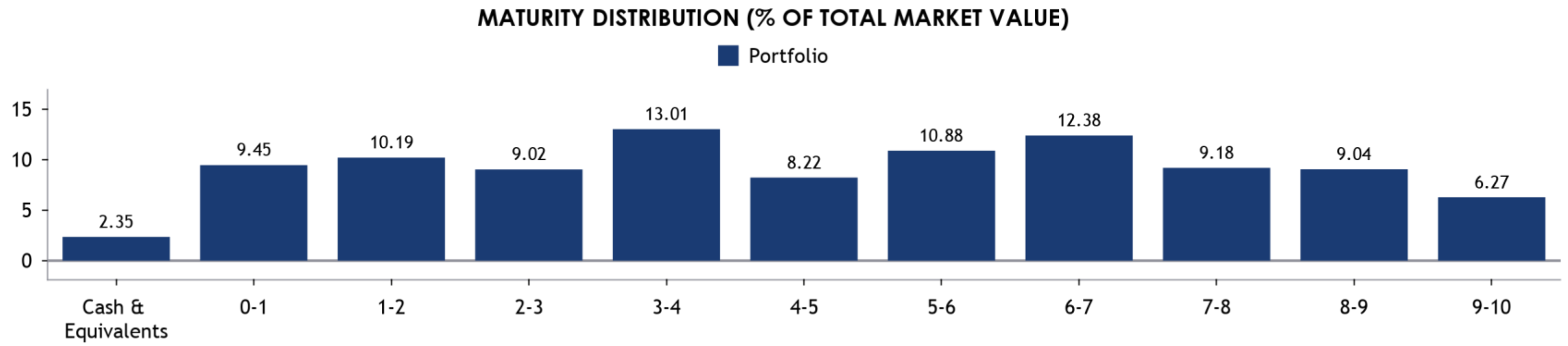
QUALITY SUMMARY (% OF TOTAL MARKET VALUE)

	Portfolio 9/30/2022	Portfolio 12/31/2022	Portfolio 8/31/2023
AAA	8.53	6.13	3.34
AA	7.10	7.22	6.95
A	28.23	28.19	34.29
BAA	56.14	58.46	55.42
BB+ & Below	0.00	0.00	0.00

OAS is option adjusted spread.
Client Guideline Quality Methodology presented.

maturity & country allocation

AS OF 8/31/2023



appendix - industry level 4

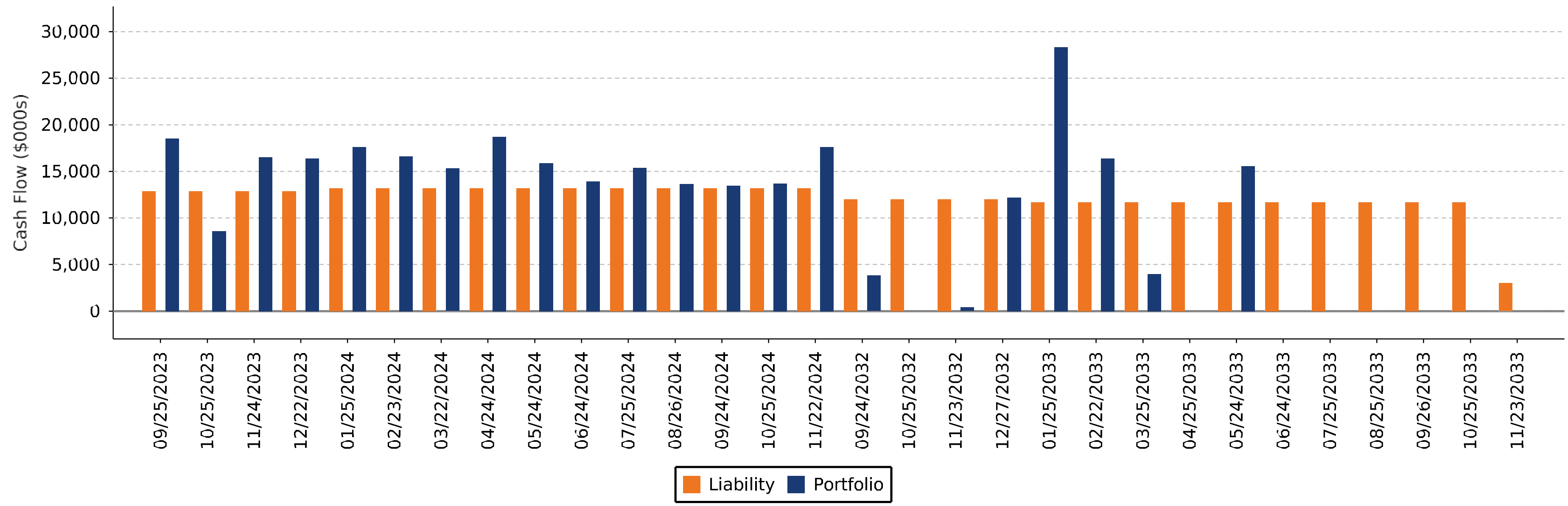
AS OF 8/31/2023

	Market Weight %
Cash	0.11
Corporates	96.66
Financial Institutions	40.65
Banking	21.09
Reits	7.47
Retail Reits	2.07
Apartment Reits	2.02
Other Reits	1.70
Office Reits	1.05
Healthcare Reits	0.63
Insurance	4.81
Life	2.77
P&C	1.37
Health Insurance	0.66
Brokerage Asset Managers	3.72
Finance Companies	3.57
Industrial	48.62
Technology	12.69
Consumer Non Cyclical	10.93
Tobacco	2.97
Pharmaceuticals	2.84
Food And Beverage	2.34
Healthcare	1.55
Consumer Products	1.23
Energy	7.09
Midstream	4.75
Independent	1.57
Oil Field Services	0.77
Consumer Cyclical	6.50
Automotive	2.00
Retailers	1.27
Lodging	1.16
Home Construction	0.97
Consumer Cyclical	0.95
Restaurants	0.15
Communications	5.26
Media Entertainment	2.25
Wireless	1.84

	Market Weight %
Cable Satellite	1.18
Capital Goods	4.42
Building Materials	2.30
Diversified	1.34
Aerospace/Defense	0.63
Environmental	0.15
Transportation	0.88
Transportation Services	0.73
Airlines	0.15
Basic Industry	0.85
Metals And Mining	0.49
Chemicals	0.36
Utility	7.39
Electric	7.39
Government Related	0.15
Agencies	0.15
Government Sponsored	0.15
Treasuries	3.09

The industry breakout in this chart utilizes the Barclays Industry Level 4 scheme, which may differ from other sector breakouts in the presentation material, due to different methodologies.

Cash Flow Projection

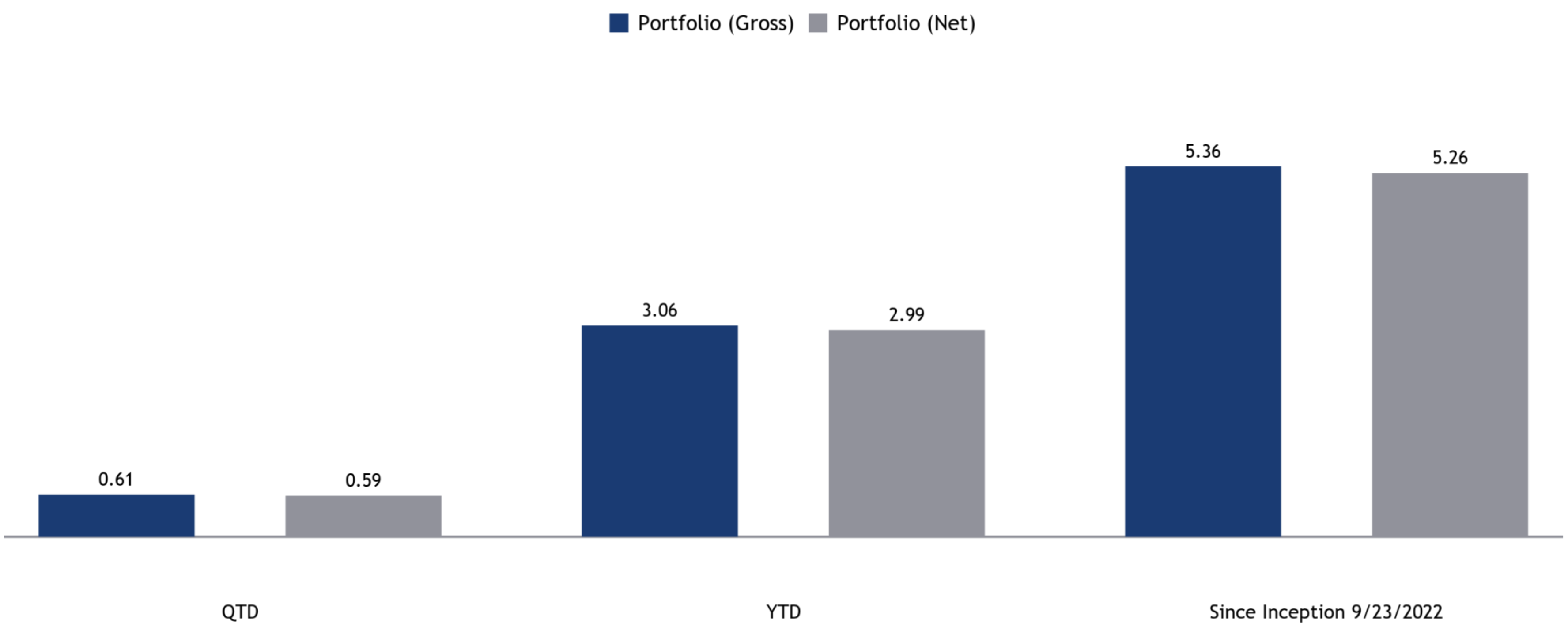


Date	Cash Flow ($000s)	Liabilities ($000s)	Accum Cash ($000s)
09/25/2023	18,540	12,867	5,673
10/25/2023	8,586	12,867	1,393
11/24/2023	16,542	12,867	5,068
12/22/2023	16,403	12,867	8,605
01/25/2024	17,635	13,192	13,049
02/23/2024	16,641	13,192	16,497
03/22/2024	15,320	13,192	18,626
04/24/2024	18,696	13,192	24,130
05/24/2024	15,887	13,192	26,826
06/24/2024	13,911	13,192	27,545
07/25/2024	15,386	13,192	29,740
08/26/2024	13,640	13,192	30,188
09/24/2024	13,467	13,192	30,463
10/25/2024	13,718	13,192	30,989
11/22/2024	17,625	13,192	35,422

Date	Cash Flow ($000s)	Liabilities ($000s)	Accum Cash ($000s)
09/24/2032	3,812	12,017	87,761
10/25/2032	-	12,017	75,745
11/23/2032	409	12,017	64,137
12/27/2032	12,202	12,017	64,323
01/25/2033	28,327	11,700	80,950
02/22/2033	16,359	11,700	85,609
03/25/2033	3,997	11,700	77,906
04/25/2033	-	11,700	66,206
05/24/2033	15,569	11,700	70,075
06/24/2033	-	11,700	58,375
07/25/2033	-	11,700	46,675
08/25/2033	-	11,700	34,975
09/26/2033	-	11,700	23,275
10/25/2033	-	11,700	11,575
11/23/2033	-	3,000	8,575

performance

TRAILING RETURNS AS OF 8/31/2023 (%)



PORTFOLIO VALUATION (USD)

	Portfolio
Total	1,225,112,648

Data Source: Loomis Sayles.
Returns for multi-year periods are annualized.
Past performance is no guarantee of future results.